

PROFESSIONAL PROFILE

KEN SMITH

Ken Smith is the Regional Director of Valuation and Advisory Services, CBRE Hotels throughout Australia, New Zealand and the South Pacific.



Ken's experience as a property professional spans over 29 years, with 21 years specialising in commercial related property.

The scope of Ken's activity has focused on valuation, feasibility and consultancy assignments for a broad range of individual, corporate, institutional and Government clients. Clients have included most of Australia's leading investors and many overseas investors in Australia, positioning the practice developed at the forefront of hotel investment advisers in the region. Ken has carried out consultancy and valuation assignments in the major cities of Sydney, Melbourne and Brisbane in Australia, as well as work in New Zealand, Fiji and resort property throughout Australia.

RELEVANT EXPERIENCE

InterContinental Hotel, Sydney	Hyatt Canberra
Four Seasons, Sydney	Crown Plaza Canberra
Westin Hotel, Sydney	Rydges Capital Hill, Canberra
Blue Hotel, Sydney	Sheraton Brisbane
Shangri-La, Sydney	Hilton Wintergarden, Brisbane
Sydney Marriott, Sydney	Hyatt Coolum Resort, Queensland
Sheraton on the Park, Sydney	Laguna Quays Resort, Queensland
All Seasons Premier Menzies, Sydney	Hyatt Perth
Hilton Sydney	Stamford Adelaide
Darling Harbour Novotel Sydney	Savoy Park Plaza, Melbourne
Novotel Rockford, Darling Harbour	Crown Plaza Melbourne
Sydney Harbour Marriott, Sydney	Stamford Hotel, Auckland
Le Meridien Hotel, Sydney	InterContinental, Wellington
Old Sydney Holiday Inn	Sofitel Hotel, Fiji
Crowne Plaza, Terrigal & Coogee	Sheraton, Fiji
Courtyard by Marriott, North Ryde & Parramatta	Proposed Hilton, Cook Islands
Luna Park, Sydney	Pacific Resort Rarotonga, Cook Islands
Panthers Club Portfolio	Hyatt Tahiti

SAMPLE CLIENT BASE

Abacus
APVC
ANZ Bank
Babcock & Brown
BankWest
BOS
CBus Property
Commonwealth Bank
Eureka Funds Management
GIC
ING Entertainment Fund
Macquarie Bank
Mirvac
Mulpha
NAB
Thakral
SAITeyesMcMahon
St George Bank
Strategic Finance
Westpac

Contact

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