

# PROFESSIONAL PROFILE

## DERMOT CURTIN

Dermot Curtin heads up the CBRE Irish Hotels team, driving new business initiatives to ensure CBRE Hotels market leading position is maintained

Dermot Curtin joined CB Richard Ellis in 1989 direct from a successful career in the hotel industry where he held senior management positions in several of Ireland's most prominent hotel groups.

As founding Director of the CBRE Hotels Division, Dermot has had overall responsibility for the successful development of this specialist Division over many years and CBRE Hotels is now widely regarded as the leading Hotel property advisor in Ireland.

Dermot specialises in Capital Markets - single asset and portfolio brokerage - and over the last 20 years has advised most of the major Irish Hotel Groups and leading Irish hoteliers and international investors, on effective sales and acquisition strategy.

Under Dermot's leadership the Dublin team has developed a very strong relationship with the CBRE Hotels international brokerage network which has greatly facilitated Irish clients seeking hotel opportunities abroad.

### RELEVANT EXPERIENCE

#### Great Southern Hotels

Successful sale of the entire portfolio

#### Royal Bank of Scotland

Completed the sale of the Shelbourne, Ireland's most famous hotel

#### Jurys Doyle Hotel Group

Advised Jurys Doyle on their recent disposal strategy, including the successful sale of their 3 high profile hotels in Ballsbridge



### SAMPLE CLIENT BASE

Allied Irish Bank plc  
BDO Simpson Xavier  
Blackshore Holdings  
Choice Hotels  
Fitzpatrick hotels  
Goldman Sachs  
Glenkerrin Group  
Great Southern Hotels  
Hilton Hotels Corp  
KPMG  
O'Callaghan Hotels  
Quinlan Private  
Quinn Group  
Royal Bank of Scotland  
Redquartz  
Travelodge  
Westmont Hospitality

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### Contact

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