

PROFESSIONAL PROFILE

PAUL HALL

Paul Hall is an Associate Director with CBRE Hotels Asia Pacific, based in Sydney, Australia specialising in Licensed Hotels (Pubs), Childcare Facilities and other business related properties.



Paul is an Associate Director at the Sydney office. Paul has been with CB Richard Ellis in both Sydney and London for over 6 years. Paul has had broad experience in the valuation of commercial, retail and "going concern" properties in both Australia and the UK.

RELEVANT EXPERIENCE

Market Valuations

Licensed Hotels, Accommodation Hotels, Childcare Centres and Registered Clubs

Lease Structures

Sale & leaseback, rent strategy and negotiation

Acquisitions

Pre-purchase advisory and due diligence

Investment Strategy

Acquisition and disposal plans & income optimisation

Financial Modelling

Feasibility and value impact analysis

Properties and clients consulted for include:

MFS Childcare property Trust

Australian Child Care Development

Macquarie Bank

Icon Portfolio (Preferred Valuer)

ING Pub Portfolio (Preferred Valuer)

WW Hotel Group

Coogee Bay Hotel

Mean Fiddler

West's Illawarra Leagues Club

Panthers Portfolio of Clubs

Knightsbridge Hotel

Acquisition of 28 Child Centres throughout Australia.

Child Care Centres (ABC)

Child Care Acquisitions

Leasehold Pubs

Pubs

Strong gaming Pubs

NSW's Premier Hotel

Winner of NSW Hotel of the year

Registered Club

Registered Clubs

Pub

SAMPLE CLIENT BASE

ANZ

Bank of Western Australia

Commonwealth Bank

Feros Group

Icon Hospitality Group

INC

ING Real Estate Entertainment Fund

Iris Hotel Group

Macquarie Bank

National Australia Bank

Perpetual Investments

Panthers Entertainment Group

Pubby Group

St George

Suncorp Metway

WW Hotel Group

Contact

Paul Hall

Associate Director

Sydney, Australia

T: +61 2 9333 3421

M: +61 423 783 981

paul.hall@cbre.com.au