

# PROFESSIONAL PROFILE

## WAYNE BUNZ

Wayne Bunz is Senior Director of CBRE Hotels. Mr Bunz is a specialist Hotel broker focusing on the sale of Tourism Assets in Queensland, Australia.



Wayne boasts over 21 year's hotel industry experience having trained as a chef with the International Hyatt Hotel Group. He then went on to work with other organisations such as Conrad Jupiter's Hotels. In 1994 he joined the team at Powerhouse Boutique Hotels where over a span of 10 years he was promoted through the ranks to Group General Manager.

Wayne joined Jones Lang LaSalle Hotels in 2002 as Senior Vice President. Through the nine years Wayne was employed with Jones Lang LaSalle he become the most successful hotel broker in Queensland. Throughout this time Wayne completed transactions totaling \$1.5 billion (AUS) in both pub and accommodation hotels. Between 2009 and 2010 Wayne led the Jones Lang LaSalle Hotels brokerage team before joining the CBRE Hotels team as Senior Director of Hotels for Queensland.

Throughout Wayne's 31 years of hotel experience he has developed a strong and intimate relationship with the majority of key hotel operators and investors throughout the Asia Pacific Region.

Wayne's operational experience gives the ability to offer prospective purchasers an innovation insight into the daily operations of the tourism industry, being able to make marketing initiatives dedicated to increasing the bottom line.

### RELEVANT EXPERIENCE

Mr Wayne Bunz has recently been involved in negotiating sales of the following hotel/tourism property sites and portfolio sales:

- Sheraton Mirage Resort, Port Douglas
- Whitsunday Wanderers
- Darwin Airport Resort
- Darwin Inn
- Fitzroy Island
- Cradle Mountain Lodge
- Mantra Southbank
- Novotel, Alice Springs
- Marriott Resort & Spa, Gold Coast
- Talbot Hotel Group
- Powerhouse Boutique Hotel
- Grape Hotel Group (7properties)

### SAMPLE CLIENT BASE

CDL Properties - Singapore  
Rajawali Corporation - Indonesia  
Abacus Property Group - Australia  
Tourism Asset Holdings Limited - Australia  
Colonial First State – Property Fund Australia

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### Contact

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