

# PROFESSIONAL PROFILE



**Robert McIntosh**  
Executive Director  
CBRE Hotels, Asia Pacific

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#### Clients Represented

Oberoi Hotels  
Thakral Group  
Deutsche Bank  
ANZ Bank  
Starwood Capital  
GPT  
Lend Lease  
LaSalle Investment Management

Robert McIntosh is the Executive Director responsible for CBRE Hotels in Asia Pacific. Based in Singapore he has over 30 year's property experience, 20 of which are in hotels. He works closely with the business line leaders in North America and EMEA as part of the global CBRE Hotels business. The division services the hotels and leisure industry including resorts, golf courses, casinos, theme parks, pubs, hotels and motels.

Robert's experience has been wide ranging in terms of geography, property type and skills. He has been involved in advisory, valuation, operator selection, consulting and sales assignments throughout the Asia Pacific region. In addition he has advised on the restructuring of various portfolios, due diligence assignments and the listing of real estate assets.

Originally trained in the UK he worked for several years for a major commercial real estate firm in the West End of London before moving to Sydney Australia. There he commenced as the manager the NSW valuation division in one of the largest real estate firms. He then had a series of roles including being the director in charge of the Sydney office and the licensee for NSW with over 250 personnel. During this time his main professional focus was on hotels across Australia, New Zealand and the Pacific.

He has developed advanced financial models for commercial, retail and hotel properties. He has also been involved in numerous conference courses as a speaker and moderator. He has also provided expert evidence in respect of various property related matters. Robert also has considerable experience in related associations; he was a board member of the Sydney Visitors and Convention Bureau and has served on various professional committees of organisations such as the Australian Property Institute and the Royal Institution of Chartered Surveyors.

MAJOR PRIOR ASSIGNMENTS	MAJOR PRIOR ASSIGNMENTS
LVS Hotels and Casinos, Macao	Oberoi Hotel Portfolio, India
Crowne Plaza Changi Airport, Singapore	Kathmandu Hotel, Nepal
Ibis Bencoolen, Singapore	The Regent, Bangkok
Intercontinental Hotel, Sydney	Intercontinental Hotel, French Polynesia
Portfolio of Island Resorts, Whitsunday's	Sheraton Hotel, Fiji
Sanctuary Cove Resort, Queensland	CDL Portfolio, New Zealand

#### PROFESSIONAL AFFILIATIONS

- Fellow Royal Institution of Chartered Surveyors
- Fellow Australian Property Institute
- Registered Real Estate Valuer (NSW, QLD & WA)
- Singapore Licensed Real Estate Agent (R003904J)

#### EDUCATION

- BSc (Hons) in Estate Management
- Associate Diploma of Valuations
- Diploma in Real Estate