

PROFESSIONAL PROFILE



Moira Kwok
Associate Director
Greater China

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Clients Represented

- Concord Land Development Ltd.
- Deutsche Bank AG
- Macquarie Asset Services
- Macquarie Goodman
- Shui On Land Ltd.
- Urban Renewal Authority
- Yanlord Investments Pte Ltd
- New World Group
- Royal Bank of Scotland
- New York Life Insurance
- Robinson Land Ltd.
- Pacific Alliance Group

Moira is an Associate Director within the CBRE Hotels business line for the Greater China region. She is involved in providing hotel consultancy, advisory for acquisition and disposal of hotels and serviced apartments in Greater China, for investor, developers and operators of hotels.

Moira gained experience in the hotel industry both in Europe and Hong Kong before entering the property industry. She has a good knowledge of the business of hotels from the operation viewpoint, developer requirements and hotel management agreements, as well as the investment potential of hotel assets. During the past few years Moira has developed an in-depth understanding of the hotel market in Greater China covering general market trends, owner and operator requirements in relation to hotels as a real estate asset, and the industry in different cities. She has also been involved with various due diligence assignments associated with listings of real estate assets.

Moira previously worked for within the Consulting business line at CBRE, having been involved in investment, corporate and development consultancy assignments for corporate and government-related clients, developers and investors. Prior to working at CB Richard Ellis, she worked for a Hong Kong based property developer, responsible for the project management of development projects and the business development of the company. Moira has also had experience in working for a tertiary education institution.

EDUCATION

- Postgraduate Diploma in Property Management, University of Hong Kong
- Bachelor of Arts in Hotel Management, University of Portsmouth, U.K.
- Master of Science in Facilities Management, Hong Kong Polytechnic University