

PROFESSIONAL PROFILE

Raymond Clement

Associate Director
CBRE Hotels, Southeast Asia



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Clients Represented

- AAIM Group Plc
- Anglo Irish Bank Corporation Plc
- BAA Lynton Plc
- Bank of America Corporation
- Barclays Bank Plc
- Blackstone Group International Limited
- CIT Group Plc
- Citigroup
- GE Real Estate
- Goldman Sachs International
- Hilton Hotels Corporation
- Kingdom Hotel Investments
- London & Regional Properties Limited

Raymond Clement is an Associate Director within the CBRE Hotels business line in Southeast Asia and focuses upon the acquisition and disposal of hotel and serviced apartment assets within the Southeast Asia Region.

Based in Singapore, Raymond works with representatives of the CBRE Hotels business line in Asia Pacific, as well as resources within the broader CB Richard Ellis global platform, to provide clients with specialist consulting, valuation and investment related services associated with hospitality related assets and developments. The global Hotels team comprises over 150 industry experts based across key regions.

Raymond has had experience in relation to the hospitality sector across Asia Pacific, Americas, and EMEA for over 10 years. His professional experience includes hospitality management, operator and brand management, sales, consulting, financing, asset management and strategic planning.

Raymond has a broad range of experience in relation to the provision of specialist hospitality related services and as a result is well placed to assist clients in relation to asset sourcing, hotel management selection, asset manager selection, market positioning/branding of hospitality assets, consultancy, investment analysis and financing strategies.

Prior to joining CBRE Hotels, Raymond spent 3 years in Australia as Director - Hotels for a global hospitality company. He managed an extensive operation, which primarily included properties in Southeast Asia, Australia, and New Zealand. Raymond was mainly responsible for the sale and operational management of the organization's products and services.

Raymond graduated from the University of New Hampshire in the US and then worked as a global consultant for hotels. Raymond has provided consultancy to organisations including Hyatt Hotels International, Hilton Hotels EMEA, Starwood Asia Pacific, InterContinental Hotels, Stamford Hotels APAC, Thistle Hotel UK and Four Seasons North America.

EDUCATION

- BSc (Hons), University of New Hampshire, USA