

PROFESSIONAL PROFILE



Robert McIntosh
Executive Director
CBRE Hotels, Asia Pacific

robert.mcintosh@cbre.com
T 65 6326 1200
F 65 6226 1606
M 65 8123 0208

Clients Represented

- Oberoi Hotels
- Thakral Group
- Deutsche Bank
- ANZ Bank
- Starwood Capital
- GPT
- Lend Lease
- LaSalle Investment Management

Robert McIntosh is the director responsible for CBRE Hotels in Asia Pacific. Based in Singapore he has over 30 year's property experience, 20 of which are in hotels. He works closely with the business line leaders in North America and EMEA as part of the global CBRE Hotels business. The division services the hotels and leisure industry including resorts, golf courses, casinos, theme parks, pubs, hotels and motels.

Robert's experience has been wide ranging in terms of geography, property type and skills. He has been involved in advisory, valuation, operator selection, consulting and sales assignments throughout the Asia Pacific region. In addition he has advised on the restructuring of various portfolios, due diligence assignments and the listing of real estate assets.

Originally trained in the UK he worked for several years for a major commercial real estate firm in the West End of London before moving to Sydney Australia. There he commenced as the manager the NSW valuation division in one of the largest real estate firms. He then had a series of roles including being the director in charge of the Sydney office and the licensee for NSW with over 250 personnel. During this time his main professional focus was on hotels across Australia, New Zealand and the Pacific.

He has developed advanced financial models for commercial, retail and hotel properties. He has also been involved in numerous conference courses as a speaker and moderator. He has also provided expert evidence in respect of various property related matters. Robert also has considerable experience in related associations; he was a board member of the Sydney Visitors and Convention Bureau and has served on various professional committees of organisations such as the Australian Property Institute and the Royal Institution of Chartered Surveyors.

MAJOR PRIOR ASSIGNMENTS	MAJOR PRIOR ASSIGNMENTS
LVS Hotels and Casinos, Macao	Oberoi Hotel Portfolio, India
Grand Hyatt, Melbourne	Kathmandu Hotel, Nepal
Park Hyatt, Sydney	The Regent, Bangkok
Intercontinental Hotel, Sydney	Intercontinental Hotel, French Polynesia
Portfolio of Island Resorts, Whitsunday's	Sheraton Hotel, Fiji
Sanctuary Cove Resort, Queensland	CDL Portfolio, New Zealand

PROFESSIONAL AFFILIATIONS

- Fellow Royal Institution of Chartered Surveyors
- Fellow Australian Property Institute
- Registered Real Estate Valuer (NSW, QLD & WA)
- Licenced Real Estate Agent & Business Agent

EDUCATION

- BSc (Hons) in Estate Management
- Associate Diploma of Valuations
- Diploma in Real Estate