

# PROFESSIONAL PROFILE

## GRAHAM WINDLE

Graham Windle is a Director of CBRE Hotels with responsibility for leading the Hotel Consultancy Services team, comprising Investor Advisory, Owner Representative and Operator Selection.



Graham joined CBRE Hotels in 2006 from Whitbread where in the Hotels Division, in addition to being an Executive Board member, he firstly led the Finance and then the Strategic Development teams for 15 years.

Graham has over 35 years of industry experience including establishing Premier Inn and Marriott Hotels as leading players in the UK hotel market.

Graham graduated in Economics, is an Associate member of CIMA and a fellow of BAHA.

### RELEVANT EXPERIENCE

In addition to overseeing all activities within the team:

#### BAA

Reviewing Hotel development strategies and opportunities for key London Airports;

#### Moorfield Group Ltd

Strategic plan, support and asset management for 24 Mercure properties in the UK;

#### Tonstate Group

Financial advice and owner representative for five properties covering three brands in the UK;

#### Lloyds Banking Group

Operational Business Review and receivership support group of 5 Pedersen hotels in the UK

#### Anglo Irish

Operational Business Review for a group of 3 hotels in Yorkshire

#### Credit Suisse

Strategic review and operational selection in Spain

### SAMPLE CLIENT BASE

AAIM Group Plc  
Anglo Irish Bank Corporation Plc  
BAA Plc  
Bank of America Corporation  
Barclays Bank Plc  
Blackstone Group International Limited  
CIT Group Plc  
Citigroup  
Credit Suisse  
GE Real Estate  
Goldman Sachs International  
Hilton Hotels Corporation  
Kingdom Hotel Investments  
Lloyds Banking Group  
London & Regional Properties Limited  
Permira Advisers Limited  
Quinlan Private  
Royal Bank of Scotland Plc

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### Contact

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