

PROFESSIONAL PROFILE

PAUL BARTROP

Paul Bartrop is a Director of CBRE Hotels and heads the EMEA Hotel Capital Markets team.

Paul Bartrop has over 25 years of experience dedicated solely to the hospitality real estate sector. Since recently joining CBRE Hotels he is now responsible for the EMEA Capital Markets team working out of the city of London.

Paul has been involved in the hotel property market since 1982 having previously gained valuable "hands on" experience running the family hotel business. Over the years he has held a number of senior positions at either Director or Partnership level with some of the best respected advisory firms in the industry.

With across the board knowledge and experience of hotel development, operator selection and hotel management contracts / leases his prime focus has been on transactional business of large single asset hotels and portfolios and has led to him being involved in major projects as far afield as Barbados, Bangalore and Khazakstan as well as in Western Europe.

RELEVANT EXPERIENCE

Kroll

Strategic Advice to Kroll on the leasehold interests on the Grosvenor House and Waldorf Hotels.

Fairmont Hotels & Resorts

Sale of the investment of the freehold interest in the Royal Pavilion, Barbados encumbered by a management contract to FH & R on behalf of Kingdom Hotels (\$MUS60)

Paramount

Acquisition of the 4 star Paramount Hotels chain in the UK an behalf of Dawnay Shore Hotels for £215M



SAMPLE CLIENT BASE

Fairmont Hotels & Resorts

Delancy

Barclays Bank

Royal Bank of Scotland Plc

Hammerson REIT

CVT Close Bros

HBoS

Britannia Hotels

Deloitte

BDO Stoy Haward

Contact

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