

PROFESSIONAL PROFILE

CRAIG MILLWARD

Craig Millward is a Director of CBRE Hotels with responsibility for single asset and portfolio transactions in the UK and Continental Europe.

Based in London, he works within CBRE Hotel's Capital Markets team liaising with its European offices in France, Spain, Italy, Ireland and the CEE region (Central and Eastern European).

Craig has 17 years experience in commercial property of which 13 are in the hotel market. Prior to joining CBRE Hotels, he was a Director of another specialist hotel brokerage company where he gained wide-ranging experience in corporate transactions in the central London hotel market as well as pan-European experience in countries such as Austria, Portugal, Switzerland, Belgium and Italy as well as the Scandinavian countries and CEE region.

He is a graduate of Kingston University having gained a degree in Estate Management in 1990 and has been a Member of the Royal Institution of Chartered Surveyors since 1992.

RELEVANT EXPERIENCE

Hotel, London Docklands

Confidential sale and leaseback transaction of a branded hotel for in excess of £30m.

London and Birmingham Hilton Metropoles

Acquisition of these two hotels on behalf of the Tonstate Group for £417m subject to manageback agreements to Hilton.

Swallow Hotels/London & Edinburgh

Advising clients of REIT Asset Management, owners of 13 hotels within the portfolio, and securing an alternative operator.

Cardiff Hilton hotel

Sale to the Tonstate Group for £33m. The hotel is operated by Hilton on a management agreement.

Club Mediterranee Kamerina resort, Sicily

Sale of this 784 key resort hotel complex on behalf of Heron International for €62.5m.



SAMPLE CLIENT BASE

AAIM Group Plc
Anglo Irish Bank Corporation Plc
Bank of America Corporation
Barclays Bank Plc
BDL Management Ltd.
Blackstone Group International Limited
CIT Group Plc
Goldman Sachs International
Heron International
Hilton Hotels Corporation
Kingdom Hotel Investments
London & Regional Properties Limited
Marcol Group
NH Hoteles
Permira Advisers Limited
Quinlan Private
Realstar Hotels (UK) Ltd
Reit Asset Management
Royal Bank of Scotland Plc
Starwood Capital Europe Ltd.
Tonstate Group

Contact

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