

# PROFESSIONAL PROFILE

## JULIAN KEMP

Julian Kemp joined CBRE Hotels Investment Advisory department in 2007, bringing over 13 years experience within the hotel industry.

He has extensive national and international experience and an in-depth understanding of financial, commercial and operational functions of hotel at all levels of the market.

Prior to joining CB Richard Ellis Hotels, Julian has held positions with PKF (Managing Consultant), InterContinental Hotels Group (Corporate Finance Analyst/Asset Manager), TRI Hospitality Consulting (Managing Consultant) and The Lanesborough (Trainee Management). His previous roles have enabled Julian to gain extensive experience in asset management, single asset and portfolio valuations, commercial due diligence, transactions/operator selection, market demand studies with financial projections and strategic reviews.

Julian has an MBA from the University of Bath as well as a BSc (Hons) Hotel and Catering Management from the University of North London.

### RELEVANT EXPERIENCE

#### Qatar National Hotels Company

Investment advice on acquisition of the 170 room Park Hyatt Resort Andalucía, Casares, in Spain.

Commercial due diligence and valuation support on a portfolio of 5 hotel assets in Europe (Paris, Geneva and London).

#### LeisureCorp

Investment advice on the acquisition of a leading five star golf resort in Scotland.

#### Starman

A review and valuation of an existing owned asset in Paris.

#### GE Real Estate /NH Hotels

Review, commercial due diligence and valuation advice of the Alliance portfolio of 46 hotels in France, Belgium and Italy



### SAMPLE CLIENT BASE

AAIM Group Plc  
Anglo Irish Bank Corporation Plc  
BAA Lynton Plc  
Bank of America Corporation  
Barclays Bank Plc  
Blackstone Group International Limited  
CIT Group Plc  
Citigroup  
GE Real Estate  
Goldman Sachs International  
Hilton Hotels Corporation  
Kingdom Hotel Investments  
London & Regional Properties Limited  
LeisureCorp  
Permira Advisers Limited  
Quinlan Private  
Royal Bank of Scotland Plc

### Contact

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