

# PROFESSIONAL PROFILE

## DUNCAN POOLE

Duncan Poole is part of the CBRE Hotels Capital Markets team and is focused on disposals and acquisitions of substantial single assets and portfolios throughout the EMEA region.

Since joining in early 2005 Duncan has played a key role in transactions totalling over €3 billion of hotel real estate for a variety of clients including owner operators, private investors and institutions. During 2006 Duncan spent 3 months on secondment to CBRE Hotels in America working with the US practice leader, Kevin Mallory.

Duncan has eight years experience in the property agency market. Prior to joining CBRE Hotels, Duncan worked in the corporate agency team of a specialist retail and leisure practice and acted on a number of high profile disposals including major portfolio transactions.

Duncan is a graduate of The College of Estate Management (University of Reading) and holds a BSc Honours degree in Estate Management.

### RELEVANT EXPERIENCE

#### London & Regional Properties

Portfolio sale of 13 hotels, let to Accor, to Tritax Assets Limited for in excess of £70million.

#### Hotel Portfolio, UK

Confidential unencumbered sale of a portfolio of 13 hotels situated throughout the UK for in excess of £160million.

#### Leopalace 21

Sale of the historic Westin Trianon Palace, Versailles to Blackstone Group for in excess of €40million.

#### Hilton Hotels Corporation

Sale and manageback of the landmark Caledonian Hilton, Edinburgh for in excess of £50million.

#### Royal Bank of Scotland Plc

Sale of the 880 bedroom Park Inn Heathrow, Marriott Manchester V&A and the landmark Hilton Waldorf for circa £300million.



### SAMPLE CLIENT BASE

Alternative Hotel Group  
Bank of Scotland  
Blackstone Group International Limited  
Capitaland  
CIT Group Plc  
Countryside Properties  
Goldman Sachs International  
Grosvenor  
Hilton Hotels Corporation  
London & Regional Properties Limited  
Lioncourt Capital  
MBI MBO Limited  
Patron Capital  
Realstar Group  
Royal Bank of Scotland Plc  
Starwood Capital  
Strategic Hotels & Resorts  
The Belgravia Group Plc  
Westmont Hospitality

### Contact

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