

# PROFESSIONAL PROFILE

## DEREK GAMMAGE

Derek Gammage is head of CBRE Hotels Europe, Africa and the Middle East and is responsible for the group's international strategy.

The team is one of the largest pan-European hotel real estate specialists, with an enviable client base and track record. The global Hotels team comprises over 150 industry experts based across key regions.

In addition to initiating the growth of CB Richard Ellis Hotels, Derek's specific focus has been on multiple-asset transactions and in particular those in key gateway cities or markets. During 2006, the combined value of assets successfully sold and valued by the group was approximately €19.8bn.

Derek trained as a Surveyor and has over 20yrs experience in the hotel real estate market.

### RELEVANT EXPERIENCE

#### Whitbread

Sale of \$2bn Marriott portfolio.

#### The Tonstate Group

Acquisition of the London and Birmingham Metropole Hotels for \$1bn.

#### Whitehall

Sale of Alliance Hospitality portfolio of 46 properties across Europe to Blackstone.



### SAMPLE CLIENT BASE

AAIM Group Plc  
Anglo Irish Bank Corporation Plc  
BAA Lynton Plc  
Bank of America Corporation  
Barclays Bank Plc  
Blackstone Group International Limited  
CIT Group Plc  
Citigroup  
GE Real Estate  
Goldman Sachs International  
Hilton Hotels Corporation  
Kingdom Hotel Investments  
London & Regional Properties Limited  
Permira Advisers Limited  
Quinlan Private  
Royal Bank of Scotland Plc

---

### Contact

**Derek Gammage**  
**Managing Director**  
London, United Kingdom  
T: +44 (0)20 7182 3943  
M: +44 7818 041 671  
[derek.gammage@cbrehotels.com](mailto:derek.gammage@cbrehotels.com)